MATTERS TO BE INCLUDED IN ANNUAL RETURN

1. The following information is required in an annual return—

Section A – All Insurance Brokers and Agents are required to complete the questions below:

- (a) the names of the directors, types of directors (whether executive, non-executive (service provider), non-executive (affiliate), independent), residences of the directors, professional qualifications, experience of the directors and years employed by the broker or agent;
- (b) the organizational structure of the broker or agent, including but not limited to
 - (i) the names, roles, residences, professional qualifications, experience and years employed by the broker or agent of the managers and officers;
 - (ii) the names, roles, residences, professional qualifications, experience and years employed by the broker or agent of the staff and employees;
 - (iii) whether the staff and employees referred to in clause (ii) are employed by an affiliate of the broker or agent;
- (c) details of the services provided by the broker or agents;
- (d) where the services referred to in subparagraph (c) are out-sourced to service providers or affiliates of the broker or agent—
 - (i) the names of those service providers or affiliates;
 - (ii) the services provided by those service providers or affiliates; and
 - (iii) the jurisdictions where the service providers or affiliates perform the services;
- (e) where policies have been issued to the broker or agent in respect of professional indemnity insurance, directors and officers insurance, and errors and omissions insurance—
 - (i) the full legal names of the insurers who issued those policies, and their financial strength rating;
 - (ii) the name of the agency that issued the financial strength rating referred to in clause (i):
 - (iii) the policy limits
 - (iv) Excess/Deductible
- (f) a statement that the broker or agent has met all of the requirements of the minimum criteria for registration in accordance with the Act;
- (g) where an broker or agent has not met the minimum criteria for registration, a description of the non-compliance and any remedial action taken, if any

Section B - All Insurance Agents are required to complete the questions below:

(h) the names, registration numbers, insurance classes, and whether the entity is a affiliate or non-affiliate of all insurers that are managed by the broker or agent or to whom services are provided;

2. CYBER RISK MANAGEMENT

- 1. Has the Board approved the Broker or agent's cyber risk strategy? If yes, how often does the Board review the strategy?
- 2. Has the Broker or agent formally adopted a cyber security standard or practice? If yes, how often does the Board review the strategy?
- 3. Is cyber risk considered part of the Broker or agent's Internal Management Control process? If yes, provide the relevant documentation.
- 4. Does the Broker or agent have a process to identify the organisation's critical functions, processes and key information assets that are exposed to cyber risk? If yes, describe how critical functions are defined and provide any relevant policy/documentation.
- 5. Does the Broker or agent's Internal Audit department conduct reviews on the organisation's cyber security systems, controls and processes? If yes, provide the latest report.
- 6. Does the Broker or agent have cyber insurance? If yes, please provide limit(s).
- 7. Do you perform internal regular vulnerability testing and penetration testing? If yes, provide the latest report(s).
- 8. Have you engaged an external consultant to perform vulnerability/penetration testing in the last year? If yes, which vendor do you use for this? Provide the latest vendor report.
- 9. Are all staff provided with on-going cyber security training?
- 10. Has an assessment been made regarding cyber/potential contagion risk from third party service providers. If yes, provide the assessment report.
- 11. Does the Broker or agent have formal policies and procedures in place to controls in place to protect critical data and sensitive data such as personal identification information? If yes, please provide the policies and procedures.
- 12. Does the Broker or agent have formal policies and procedures in place to ensure maintenance of software including installation of patches and updates in a timely manner? If yes, please provide the policies and procedures.
- 13. Does the Broker or agent have formal policies and procedures in place to monitor its networks and detect anomalous network activity? If yes, please provide the policies and procedures.
- 14. Is there a documented response plan and are formal thresholds set for events and incidents to determine the appropriate response (including reporting to impacted stakeholders and regulators)?
 - If yes, provide relevant policy/documentation.
 - Does the plan include detailed Incident recovery plans?
 - Does the plan identify requirements for the remediation of any identified weaknesses and associated controls?
 - Has the Broker or agent been subject to a cyber incident? Describe the incident and the amount of loss if applicable.

- 15. Where relevant, how do you ensure that outsourced functions have equivalent levels of security and protection?
- 16. What percentage of the current year's budget is allocated to cyber security? If cyber security is part of the overall IT expenses, kindly indicate. If the Broker or agent is unable to break down the cyber security portion within the total IT expenses, please enter the percentage of the total IT budget.

3. AML-ATF QUESTIONNAIRE

Section A - Client / Customer Numbers

- 1. Total Number of insurers managed?
- 2. Do you risk rate insurers for Money Laundering ("ML") / Terrorist Financing ("TF") risk?
- 3. The number of insurers in the following risk assessment category by Low Risk, Medium Risk, High Risk, Unknown.

Section B - Products / Services

- 1. Do you manage any Direct Long-Term Insurers (LTIs)?
 - 1.1 If yes, how many?
 - 1.2 List the names and classes of direct LTIs managed.
 - 1.3 Confirm the services and number of entities provided to direct LTIs.
- 2. Confirm if your company has been engaged to provide outsourcing services (particular to AML/ATF activities) on behalf of any direct LTIs?;
 - 2.1 If yes, provide entity names.
- 3. Does your company file Suspicious Activity Reports (SAR) on behalf of any other BMA licensed or registered entities?
 - 3.1 If yes, how many?

Section C - Delivery Channel

1. The number of customers onboarded for the last 12 months by face to face with clients, via intermediary, by phone, email, fax or post, or other.

Section D - Geography

- 1. Country of residence of Ultimate Beneficial Owners (UBOs) of managed entities by direct LTIs, all other managed entities and Politically Exposed Persons (PEP) allocated by geographic zone as outlined in Table 1.
- 2. Do you identify PEPs.
- 3. Confirm if the company performs transaction monitoring.

Table 1 Geographic Zone

Geographic Zone	Countries
Zone 1 - Central &	Armenia, Azerbaijan, Bahrain, Georgia, Iraq, Israel, Jordan, Kazakhstan, Kuwait,
Western Asia	Kyrgyzstan, Lebanon, Oman, Palestinian, Qatar, Saudi Arabia, Saudi Arab Republic,
	Tajikistan, Turkey, Turkmenistan, United Arab Emirates, Uzbekistan, Yemen
Zone 2 - Eastern Asia	China, Hong Kong, Japan, Macao, Mongolia, North Korea, South Korea, Taiwan

Zone 3 - South and South-Eastern Asia	Afghanistan, Bangladesh, Bhutan, Brunei Darussalam, Cambodia, India, Indonesia, Iran, Lao PDR, Malaysia, Maldives, Myanmar, Nepal, Pakistan, Philippines, Singapore,
Zone 4 - Oceania	Sri Lanka, Thailand, Timor-Leste, Vietnam American Samoa, Australia, Cook Islands, Fiji, French Polynesia, Guam, Kiribati, Marshall Islands, Micronesia, Nauru, New Caledonia, New Zealand, Niue, Norfolk Island, N. Mariana Islands, Palau, Papua New Guinea, Pitcairn, Samoa, Solomon Islands, Tokelau, Tonga, Tuvalu, Vanuatu, Wallis & Futuna Islands
Zone 5 - Northern Africa	Algeria, Benin, Burkina Faso, Cameroon, Cape Verde, Central African Republic, Chad, Cote d' Ivoire, Egypt, Gambia, Ghana, Guinea, Guinea-Bissau, Liberia, Libya, Mali, Mauritania, Morocco, Niger, Nigeria, Saint Helena, Senegal, Sierra Leone, Sudan, Togo, Tunisia, Western Sahara
Zone 6 - Southern Africa	Angola, Botswana, Burundi, Democratic Republic of Congo, Comoros, Djibouti, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Kenya, Lesotho, Madagascar, Malawi, Mauritius, Mayotte, Mozambique, Namibia, Republic of Congo, Reunion, Rwanda, Sao Tome & Principe, Seychelles, Somalia, South Africa, Swaziland, Uganda, United Republic of Tanzania, Zambia, Zimbabwe
Zone 7 - Eastern Europe	Belarus, Bulgaria, Czech Republic, Hungary, Moldova, Poland, Romania, Russian Federation, Slovakia, Ukraine
Zone 8 - Northern Europe	Aland Islands, Channel Islands, Denmark, Estonia, Faeroe Islands, Finland, Guernsey, Iceland, Republic of Ireland, Isle of Man, Jersey, Latvia, Lithuania, Norway, Svalbard Jan Mayen, Sweden, United Kingdom
Zone 9 - Southern	Albania, Andorra, Bosnia, Croatia, Cyprus, Gibraltar, Greece, Italy, fYR of Macedonia,
Europe	Malta, Montenegro, Portugal, San Marino, Serbia, Slovenia, Spain, Vatican City,
Zone 10 - Western Europe	Austria, Belgium, France, Germany, Liechtenstein, Luxembourg, Monaco, Netherlands, Switzerland
Zone 11 - Northern America (Excluding USA)	Canada, Greenland, St Pierre & Miquelon
Zone 12 - Caribbean	Anguilla, Antigua & Barbuda, Aruba, Bahamas, Barbados, British Virgin Islands, Cayman Islands, Cuba, Dominica, Dominican Republic, El Salvador, Grenada, Guadeloupe, Haiti, Montserrat, Netherlands Antilles, Puerto Rico, St-Barthelemy, St Kitts & Nevis, St Lucia, St Martin, St Vincent, Trinidad & Tobago, Turks & Caicos Islands, US Virgin Islands, Jamica
Zone 13 - Eastern South America	Brazil, Falkland Islands, French Guiana, Guyana, Paraguay, Suriname, Uruguay
Zone 14 - Northern, Southern and Western South America	Argentina, Bolivia, Chile, Colombia, Ecuador, Peru, Venezuela
Zone 15 - North-East	Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New
United States	Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont
Zone 16 - South-East	Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North
United States	Carolina, Puerto Rico, South Carolina, Tennessee, Virginia, West Virigina
Zone 17 - Mid-West	Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North
United States	Dakota, Ohio, Oklahoma, South Dakota, Wisconsin
Zone 18 - Western	Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico,
United States	Oregon, Texas, Utah, Washington, Wyoming
Zone 19 - Central	Belize, Costa Rica, Guatemala, Honduras, Mexico, Nicaragua, Panama,
America	D 1
Zone 20 - Bermuda	Bermuda

Section E - Reporting

- 1. Is your company registered with GoAML at www.fia.bm.
 - 1.1 If yes, under what name and when?
- 1.2 If you answered no to 1., do you have access to GoAML through another registration?
 - 1.3 Under what name and how are you connected?
 - 1.4 If you answered no to 1. and 1.2 who would file a SAR on your behalf?
- 2. How many Suspicious Activity Reports (SAR) have been filed within the last 4 years?

Section F - Training / Personel

- 1. Confirm if the company provides employees with training in relating to ML and TF. 1.1 If yes, confirm if:
 - (a) ML/TF training is included in the induction program of new employees.
 - (b) The ML/TF training provided is specific to the business of insurance conducted by the insurer or is of general application.
 - (c) The frequency that employees must undertake ML/TF training.
- 2. How many persons are employed by the company on a full time and part time basis? 2.1 Confirm the work arrangement of your Compliance Officer.
 - 2.2 Confirm the work arrangement of your Reporting Officer.
- 3. Indicate what actions are undertaken when recruiting staff.

Verify name	
Verify residential address	
Check if the individual should be considered as PEP	
Check individual against sanctions lists	
Check for any negative press against the individual	
Confirm employment history	
Confirm references	
Request details on any regulatory action taken against the individual	

4. Confirm if the Company's Senior Compliance Officer is a member of the senior management of the Company.

Section G - AML / ATF Controls

- 1. The Company has AML/ATF controls that are specific for its business.
- 2. The Company has AML/ATF controls that are specific for all other services entities.
- The Company has other specific AML/ATF controls. If yes, describe the AML/ATF controls
- 4. Confirm the frequency with which it rates the AML/ATF risks.
- 5. Whether senior management approval is required to approve new business, if the client has been risk rated as Low, Medium or High.
- 6. If senior management approval is required to retain an existing client, if the client's risk rating has changed to Low, Medium or High.
- 7. Confirm if the policies and procedure manuals of the company relating to AML/ATF are in line with all applicable laws and regulations
- 7.1 Confirm the frequency for which the Company's AML/ATF policies and procedures are reviewed. Provide a copy of the AML/ATF policies and procedures if they have been updated in the last 12 months.
- 8. The date the Company last performed an entity-wide AML/ATF risk assessment.
- 9. The date the Company last conducted an independent audit of its AML/ATF program along with a copy of the report.
- 10. The date of the last Compliance/ Reporting Officer report on the operation and effectiveness of the Company AML/ATF policies, procedures and controls.

11. Does the Company document the ML/TF risks associated with a product/service prior to launch?

Section H - Company Data

- 1. Is the Company a Part of Group? If yes, provide the name of the group and Register of Company number (where relevant)
- 2. Is the company listed on a stock exchange? If yes, list the name of the exchange:
- 3. Include any additional information/comments which you think might be relevant to this exercise?

Section I - Corporate Governance

If the Broker or Agent is a company, complete this section. Otherwise, proceed to Section J.

The Broker or agent shall confirm the following information (to the best of its knowledge and belief) as at the reporting period:

	Corporate Governance	Confirm
		Yes or No
1	Whether the powers, roles, responsibilities and accountabilities between the board of	
	directors of the Broker or agent (Board) and senior management are clearly defined,	
	segregated and understood.	
2	That the Broker or agent reviews and monitors the structure, size and composition of the	
	Board and recommends improvements to ensure its compliance with the applicable laws,	
	regulations, listing rules and Broker or agent's policies.	
3	That the Audit and Risk Management Committee of the Board or any related Board	
	committee, assists the Board in fulfilling its oversight function through the review and	
	evaluation of the financial reporting process and adequacy and effectiveness of the system of	
	internal controls; including financial reporting and information technology security controls.	
4	Confirmation that the Board receives sufficient AML/ATF information to assess and	
	understand the senior executive's process for evaluating the Broker or agent's system of	
	internal controls.	
5	Whether the Board ensures that the Broker or agent complies with all relevant laws and	
	regulations and endeavours to adopt accepted best business practices.	
6	That the Board and senior management declare any personal dealings to HR and the	
	Compliance department when applicable or required.	
7	That the Board provides oversight to the Broker or agent with regard to enterprise risk	
	management and identifies key risk areas and key performance indicators and monitor these	
	factors with due diligence.	
8	Whether Board members ensure there is appropriate oversight by the senior management	
	that is consistent with the Broker or agent's policies and procedures.	
9	Whether the Board sets and enforces clear lines of responsibility and accountability	
10	throughout the organization.	
10	That at least annually the Board monitors the senior management's compliance with policies	
	set by the Board and its performance based on approved targets and objectives.	
11	That the Board receives advice on all major financing transactions, principal agreements and	
	capitalisation requiring Board approval and makes appropriate recommendations for their	
10	consideration	
12	Whether the compliance and audit function are independent of all operational and business	
	functions as far as practicable and have direct lines of communication to the senior	
13	management. That the Broker or agent has instituted policies or procedures to provide for the Senior	
13	Compliance Officer to have regular contact with and direct access to, the senior management	
	Employee Integrity	
14	Whether the Broker or agent has established and, maintains and operates appropriate	
14	procedures in order to be satisfied of the integrity of new employees.	
<u> </u>	procedures in order to be satisfied of the integrity of new employees.	

15	That appropriate mechanisms have been established to ensure the protection of the Broker or	
	agent's relevant employee to report suspicious transactions and other actions to comply with	
	AML/ATF obligations.	
16	That adequate procedures or management information systems are in place to provide	
	relevant employees with timely information which may include information regarding	
	connected accounts or relationships.	
17	Whether adequate procedures or document information systems are in place to ensure	
	relevant legal obligations are understood and practiced by relevant employees and adequate	
	guidance and training is provided by the Broker or agent to employees.	
18	Whether the incidences of financial crime committed by relevant employees (e.g. theft, fraud)	
	is low.	
	Employee Knowledge	
19	That all relevant employees are aware of the identity of the Reporting Officer and how to	
	report suspicious activity.	
20	Confirm whether training programs are designed to cover the AML/ATF risks of the Broker or	
	agent	
21	Whether the Broker or agent has an appropriate number of suitably trained employees and	
	other resources necessary to implement and operate its AML/ATF program.	
22	Whether relevant employees fully comply with all AML/ATF procedures in respect of customer	
	identification, account monitoring, record keeping and reporting.	
23	That relevant employees are expected to remain vigilant to the possibility of ML/TF.	
24	Whether relevant employees who violate any of the AML/ATF regulations and or policies and	
	procedures outlined in the Broker or agent's handbook will be subject to disciplinary action.	
25	That all relevant employees are required to (at least annually) undertake training to ensure	
	that their knowledge of AML/ATF laws, policies and procedure is current.	
26	Whether relevant employees are updated on ML/TF schemes and typologies on a regular	
	basis.	
27	That employees are required to declare personal dealings relevant in the jurisdictions that the	
	Broker or agent operates in on a regular basis (at least annually).	
	Employee Compliance	
28	Whether the Broker or agent ensures that the Senior Compliance Officer is the focal point for	
	the oversight of all activities relating to the prevention and detection of ML/TF.	
29	That the Senior Compliance Officer is fully conversant and trained in up to date regulatory	
	requirements and ML/TF risks arising from the Broker or agent's business.	
30	That the Board monitors compliance with corporate governance regulations and guidelines.	
31	Whether the Board supports the senior management's scope of AML/ATF internal control	
	assessment and receives regular (at least annually) reports from the senior management.	

Section J - Corporate Governance

The section is to be completed by Broker or Agent who are partnerships, sole proprietorships or individuals

The Broker or agent shall confirm the following information (to the best of its knowledge and belief) as at the reporting period:

	<u>Corporate Governance</u>	<u>Confirm</u>
		Yes or No
1	The Broker/Agent reviews and monitors its structure, size and composition and recommends	
	improvements to ensure its compliance to the applicable laws, regulations and policies.	
2	The Broker/Agent has an effective oversight function through the review and evaluation of	
	the financial reporting process and adequacy and effectiveness of the system of internal	
	controls, including financial reporting control and information technology security.	
3	The Broker/Agent complies with all relevant laws and regulations and endeavours to adopt	
	accepted best business practices.	
4	A qualified party provides oversight with regard to enterprise risk management and identifies	
	key risk areas and key performance indicators and monitor these factors with due diligence.	

5	The compliance and audit function are independent of all operational and business functions	
	as far as practicable.	
	Employee Integrity	
6	The Broker/Agent establishes, maintains and operates appropriate procedures in order to be satisfied of the integrity of any new employees?	
7	There are appropriate mechanisms that ensure the protection of the Broker/Agent's staff for reporting suspicious transactions and their other actions to comply with AML/ATF obligations.	
8	There are adequate procedures or management information systems in place to provide relevant staff with timely information that might include any information on any connected accounts or relationships.	
9	There are adequate procedures or management information systems in place to ensure relevant legal obligations are well understood by staff and adequate guidance and training is provided.	
10	The incidence of integrity failure (e.g. theft, fraud) involving the Broker/Agent's staff is low	
	Employee Knowledge	
11	All staff know who the AML/ATF Compliance Officer is and report all suspicious activities.	
12	Training programmes are designed to cover the AML/ATF risks of the Broker/Agent in order to ensure that all appropriate staff members are trained.	
13	The Broker/Agent has an appropriate number of suitably trained staff and other resources necessary to implement and operate its AML/ATF program.	
14	Staff comply fully with all Anti Money Laundering procedures in respect of customer identification, account monitoring, record keeping and reporting.	
15	Staff remain vigilant to the possibility of ML/TF.	
16	Staff who violate any of the AML/ATF regulations or the policies and procedures outlined in the handbook will be subject to disciplinary action.	
17	All staff members are required to undergo refresher training to ensure that their knowledge of AML/ATF laws, policies and procedure is current (at least annually).	
18	Staff are updated on ML/TF schemes and typologies on a regular basis.	
19	Staff are required to declare their personal dealings on a regular basis (at least annually)	
	Employee Compliance	
20	The Broker/Agent ensures that the Compliance Officer is the focal point for the oversight of all activities relating to the prevention and detection of ML/TF.	
21	The Compliance Office is fully conversant in regulatory requirements and AML/ATF risks arising from your business.	
22	The Broker/Agent monitors compliance with corporate governance regulations and guidelines.	

4. SANCTIONS QUESTIONNAIRE

- 1. Does the company screen insurers and beneficiaries (where relevant) to determine if they are subject to measures imposed under Bermuda sanctions regime?
- 2. Does the company screen employees to determine if they are subject to measures imposed under Bermuda sanctions regime?
- 3. Has the Company frozen any assets in the last 12 months under the Bermuda sanctions regime?
 - 3.1 If yes, how many?
 - 3.2 provide the following details for those assets freezes from the consolidated list:

	Group ID	Name of the designated person as given on the consolidated list	Name of the person/entity if owned/controlled by a designated person.	Value of Assets
1			, , ,	
2				
3				
4				

Include any additional information/comments which you think might be relevant to this exercise?

11